

# Summary of Activities & Accomplishments

Fiscal Year 2010



FAMILY & CHILDREN SERVICES

## SELECTED HIGHLIGHTS

### Increased Support for Youth Emerging from Foster Care

We implemented an innovative program to assist youth 16-21 years old who are emerging from the foster care system. As the sole provider of Independent Living Program (ILP) services, we serve more than 600 Santa Clara County youth each year. Our Youth Center offers workshops on employment, educational opportunities, and wellness; social activities; and free mental health care.

### LGBTQ Youth Program Honored

In November 2009, Legal Advocates for Children and Youth (LACY), a program of the Law Foundation of Silicon Valley, honored our Youth Space Program at its annual awards luncheon. This program, operated in collaboration with the Billy DeFrank LGBT Center, offers culturally-competent mental health care and support services for youth 16-25 years old who identify as gay, lesbian, bisexual, or transgender. The program's drop-in center receives more than 200 youth visits each month.

### Serving Returning Veterans

The news continues to draw attention to the mental health needs of veterans of the deployments in Iraq and Afghanistan. We are proud to be responding to these needs in our community. In addition to welcoming veterans, servicemembers, and their families to our offices for one-to-one and family counseling, we continue to bring our services to the **San Jose Vet Center**, where we work closely with the Vet Center staff to help men and women coping with Post-Traumatic Stress Disorder and other effects of war.

### Growth in Recovery Services

We more than doubled the size of our outpatient drug and alcohol treatment program for adults. In addition to serving men and women in the San Jose area, we brought services to our Palo Alto office, increasing support for adults in North County. More than 2,000 men and women received counseling and support.

Family & Children Services' mission is to build strong, safe, and self-sufficient individuals, families, and communities.

Since 1948, we have provided caring, counseling, and support to children, youth, and adults in Silicon Valley, particularly for those who would not otherwise be able to afford care.

## Fiscal Year 2010

### Board of Directors

Chair: Jon Kaplan  
Chair Elect & Treasurer: James Ochsner  
Secretary: Timothy Sarhatt

Carolyn Amster	Marilyn Nagel
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Marianna Klebanov	Michael Schwartz, Esq.
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Lynette Mandal	Guillermo Viveros
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### Advisory Board

Lindy Barocchi	Joan Lonergan
Pam Brandin	Alejandro M.
Nan Chapman	Martinez, Ph.D.
Greg Gallo	Laureston H.
Betsy Glikbarg	McLellan
Barbara Glynn	Stephen Player
Cynthia Fry Gunn	Lawrence M. Schwab

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[www.fcservices.org](http://www.fcservices.org)

**Fiscal Year 2010  
Financial Information**

<b>Support</b>	
Contributions	\$ 283,319
Grants	\$ 139,974
United Way	\$ 50,000
Donated Services/ Equipment	\$ 157,859
Special Events	\$ 207,934
<b>Total</b>	<b>\$ 839,086</b>

<b>Revenue</b>	
Program Fees	\$ 578,306
Contracts	\$ 5,587,603
Long-Term Investment Income	\$ 65,143
Miscellaneous	\$ 20,461
<b>Total</b>	<b>\$ 6,251,513</b>

<b>Total Support &amp; Revenue</b>	<b>\$ 7,090,599</b>
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<b>Expenses</b>	
Program Services	\$ 5,925,299
Fundraising	\$ 339,145
Management & General	\$ 1,607,305

<b>Total Expenses</b>	<b>\$ 7,871,749</b>
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Surplus/(Deficit)            (\$ 781,150)

Audited Financial Statements available  
by request and on our web site at  
[www.fcscservices.org/about/financials.html](http://www.fcscservices.org/about/financials.html).



## A Note About Our Fiscal Year 2010 Results

Family & Children Services had a successful year in expanding its services to meet the needs of our community while dealing with financial challenges driven by difficult economic conditions and extraordinary, one-time accounting charges which resulted in an operating loss.

The three principal factors that created the loss are as follows:

(1) Over the year, we significantly expanded our services in scale and scope, thus growing total program services by almost 30%. We were able to fund the various ramp-up costs of expanded programs and the one-time, start-up costs of newly diversified services out of the agency's financial reserves. In particular, this investment of \$135,000 has enabled us to serve six times as many foster youth as the Santa Clara County's sole provider for the Independent Living Program. The investment also allowed us to more than double the number of adults we now treat for addiction as the largest provider of such services for the County Department of Alcohol and Drug Services.

(2) Due to the effect of difficult economic times on individuals' and organizations' abilities to pay, the agency had significantly more bad debt and write-offs than anticipated. Going forward, we have reserved against bad debt at a much higher level. Moreover, to enhance further our financial management, we incurred additional expenses by investing in the upgrading of our Finance Department. In total, these expenses contributed \$441,000 to the operating loss.

(3) We had budgeted foundation and corporate grants and contributions by individuals to remain at the same levels for Fiscal Year 2010 as they were in Fiscal Year 2009. This proved to be optimistic and, like many organizations, we had a significant decline in total grants and contributions. We ended the year 22%, or \$183,000, short of our goal.

In total, we had a \$781,000 loss for the year, which was funded out of our reserves. We are fortunate that the Agency had the financial resources to successfully deal with the operating loss and, through our investment in major programs and strengthening of our financial management.

Family & Children Services is now well-positioned to continue to provide its needed and effective programs for the community in 2011.